



Embracing Innovation: Midsteel's Investment in Kardex Storage and Retrieval System

Welcome to your new Steel Market Updates newsletter which brings you the latest information on steel supply and updates from the Midsteel team.

**Your One-Stop
Supply Partner**

We're thrilled to announce that Midsteel has recently invested in the Kardex Storage and Retrieval System. This step represents our commitment to modernising our inventory management and optimising warehouse operations.

The Kardex system, renowned for its advanced automated storage and retrieval solutions, will assist us in improving inventory control, enhancing efficiency, and reducing operational costs.

We're excited about this new chapter in Midsteel's journey and look forward to the increased value this investment will bring to our customers.

The Impact on Efficiency: How Kardex System Will Transform Our Operations

We believe in investing in the latest innovation to ensure that our products and services continually meet the highest standards of quality. That's why we are delighted to announce that we have invested in the Kardex Storage and Retrieval System, a leading-edge solution for warehouse management.

The Kardex system is renowned for its automated storage and retrieval solutions, allowing us to improve inventory control, increase efficiency, reduce operational costs, and ultimately provide better value to our customers. We believe that this revolutionary technology will help us take our operations to the next level, enhancing the quality of the services we offer.

The next steps include employee training and familiarisation with the Kardex system, and we are looking forward to using it.

It is an exciting time at Midsteel as we strive to embrace the latest innovative technologies and drive our business forward!



MARK YOUR CALENDARS: THE UK METALS EXPO IS JUST AROUND THE CORNER!

Get ready for next month's UK Metals Expo! We are in the final stage of preparations to ensure an experience even better than last year. It doesn't matter if you are a seasoned attendee or a newcomer to the event, we are excited to see you there.

Be sure to visit us at stand F4 where we'll be showcasing our latest products and services. We look forward to seeing you at the UK Metals Expo.

A promotional banner for the UK METALS EXPO 2023. The banner features the event logo on the left, which includes the text 'UK METALS EXPO' and '13 - 14 September 2023' and 'NEC, Birmingham'. On the right, there is a logo for 'MIDSTEEL FLANGES & FITTINGS' with the tagline 'Part of the PETROCHEM GROUP'. Below the Midsteel logo, it says 'Come see us on Stand F4'. At the bottom right, there is a search icon and the website 'WWW.UKMETALSEXPO.COM'. The background of the banner shows a welder working on a metal structure with bright sparks.

LOOKING FORWARD

YOUR OPINION MATTERS: MIDSTEEL'S CUSTOMER SATISFACTION SURVEY RESULTS

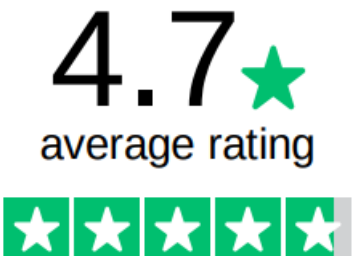
At Midsteel Flanges and Fittings, we constantly strive to improve our products and services to meet your needs. Your feedback is invaluable in helping us understand where we excel and where we need to invest more effort. We recently conducted a customer satisfaction survey to gather your thoughts on our offerings, and we're thrilled with the positive response.

Customers like you spoke highly of our commitment to quality and service. Your appreciation and trust in our products have reaffirmed our dedication to providing the best in the industry.

We also learned about areas where we could do better. This feedback is crucial for us to improve, and we're already working on strategies to enhance those areas.

We would like to extend our sincere thanks to everyone who took the time to respond to the survey. Your responses have given us a clear direction in our quest to serve you better.

How do you rate the quality of the goods that we supply to you?



YOUR FEEDBACK

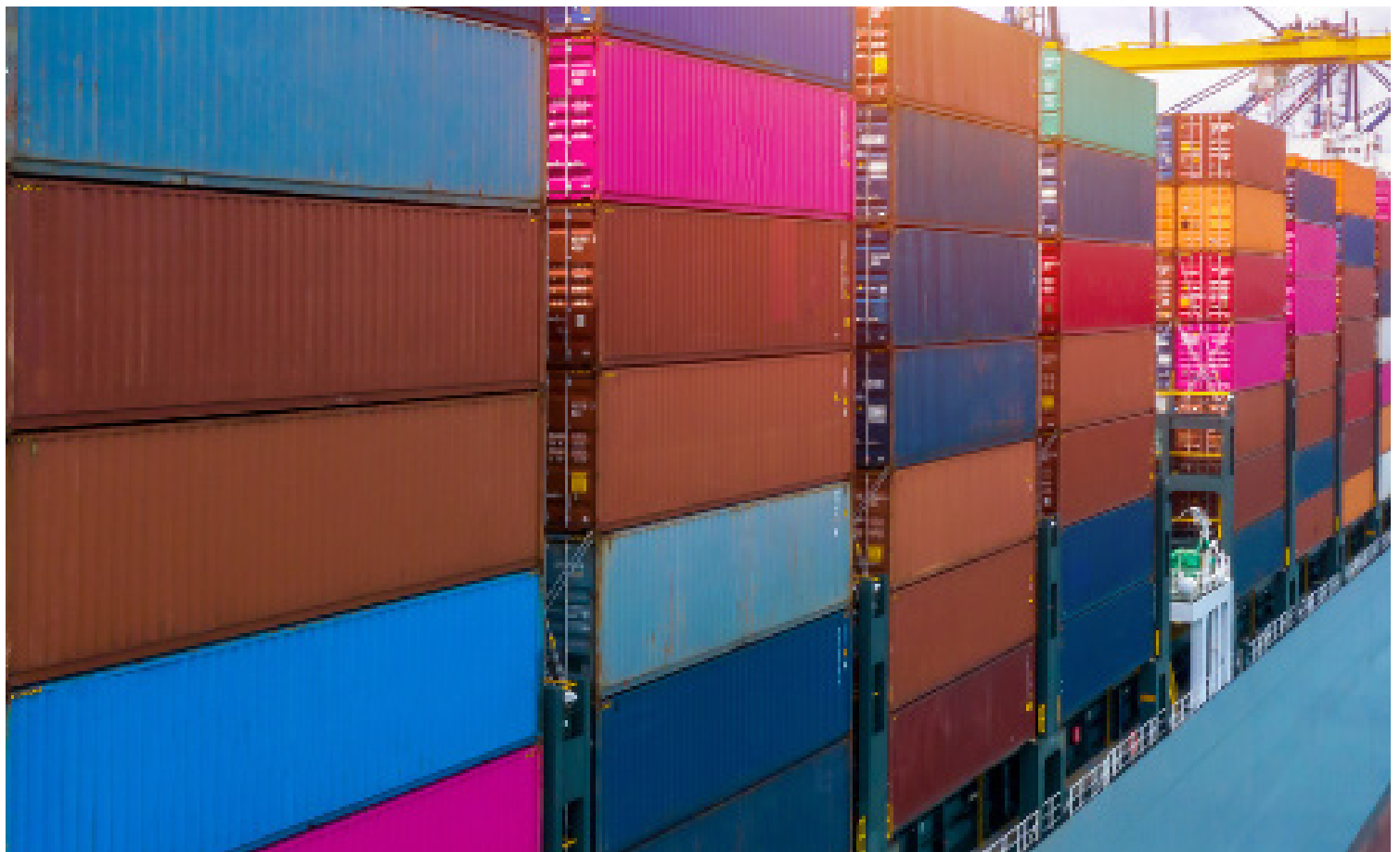
MARKET UPDATES WRAP UP

In recent industry news, steel mill lead times continue to remain prompt in the current market landscape. Nickel, a key component in our products, has also maintained relative stability over the past month, up until last week, when it started to fall below \$20,000, which could be an indicator that prices are set to decrease. On the flip side, the price of molybdenum is on the rise, which could cause an increase in 316 products.

Stainless steel pipe mills are also mills hinting at a potential increase in prices, a trend we're closely monitoring. The silver lining here is that a robust GBP might offset this expected rise in pricing, cushioning the impact on end consumers.

On the logistics front, freight companies are reporting an abundance of availability, and prices seem to have reverted back to their pre-pandemic competitive levels. This is good news for our supply chain, and we're optimistic that it will have a positive impact on our delivery lead times.

Stay tuned for more updates as we continue to navigate the market landscape and strive to provide you with the best products and services.



INDUSTRY NEWS

COMMITMENT TO TRACEABILITY: MFFL MARKING ON OUR CARBON AND STAINLESS FLANGES

Did you know that our Carbon and stainless steel flanges are supplied with the marking MFFL?

This marking is an added layer of traceability that reinforces our commitment to delivering high-quality, dependable products. The MFFL marking is your assurance that the product you receive has met our rigorous quality standards and has been manufactured with the utmost precision and care.



FAST AND RELIABLE: NEXT-DAY DELIVERY AT MIDSTEEL FLANGES & FITTINGS

Are you in need of top-quality, off-the-shelf products with next-day delivery?

At Midsteel Flanges & Fittings, we've got you covered!

We understand that time is of the essence in your operations. That's why we are committed to offering next-day delivery for our wide range of products. So the next time you find yourself in urgent need of high-quality flanges or fittings, remember that Midsteel has your back.

Trust us to deliver not only the products you need but also the speed and reliability you require.



HIGHLIGHTED PRODUCTS: MIDSTEEL STAINLESS STEEL RANGE

We also stock: Forged Stainless Steel Flange, Stainless Steel Forged Fittings & Stainless Steel Spades, Spacers, and Spectacle Blinds. Our stainless steel selection is comprehensive, going from 1/2" up to 16" in size and even beyond; just ask us for what you need!

Stainless Steel Seamless and Welded Pipe

Material: ASTM/ASME SA312 TP304/L & TP316/L

Specifications: ASME B36.19 Sch 10s, Sch 40s, Sch 80s

Stainless Steel Seamless Butt Weld Fittings

Material: ASTM/ASME SA403 WPS304/L & WPS316/L

Specifications: ASME B36.19 Sch 10s, Sch 40s, Sch 80s, Sch 160, Sch XXS

Stainless Steel Welded Butt Weld Fittings

Material: ASTM/ASME SA403 WPW304/L & WPW316/L

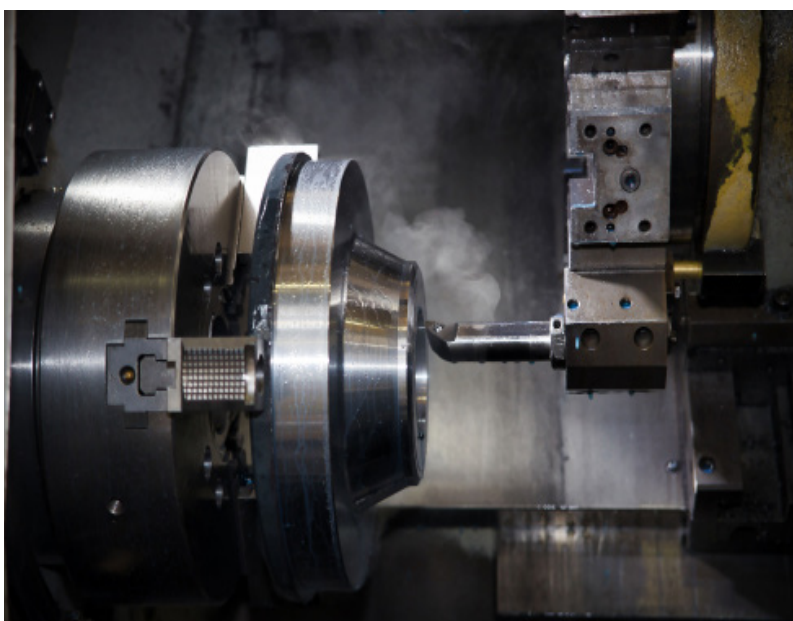
Specifications: ASME B16.9 Sch10s, Sch 40s

Package Building Service

Our in-house machining capabilities and 40 years of Industry experience enables us to manufacture and source difficult to find and unusual items in exotic grades.

ADDITIONAL SERVICES

Our own fleet of delivery vehicles is now at your service, bringing your products to your doorstep in record time. We understand that you need your items ASAP. Don't wait another day for your steel needs; choose Midsteel and enjoy unbeatable speed and efficiency.



In addition to selling high-quality pipes and fittings, Midsteel offers additional services such as onsite cutting, machining and testing. This makes Midsteel the perfect choice for businesses who need a single supplier for all their pipe and fittings needs.

GET IN TOUCH

sales@midsteel.com

01384 400290



Our knowledgeable team are always ready to help ensure you get the steel products you need, when you need them.

We want to keep all our valued customers up to speed with new developments, not only within Midsteel but also within the steel marketplace. To receive the latest steel supply chain information and up-to-date steel prices, please opt-in.

OPT-IN

www.midsteel.com

Building 51, Third Avenue, The Pensnett Estate, Kingswinford, West Midlands, DY6 7XE

T: 01384 400290 / 01384 276599

E: sales@midsteel.com